

California Credit Property Insurance Experience Exhibit

Name of Class:	All Credit Property Classes			
Company Count:	11			
Range of Current Rate Per \$100:	Minimum:	\$0.14	Maximum:	\$4.00

		2004	2005	2006	Total
[7.]	Policy or Certificate Count	140,482	117,666	96,854	355,003
[8.]	Gross Written Premium	\$14,398,351	\$11,589,002	\$10,935,599	\$36,922,952
[9.]	Refunds On Terminations	\$927,924	\$609,488	\$872,850	\$2,410,262
[10.]	Net Written Premium [8.] - [9.]	\$13,470,427	\$10,979,514	\$10,062,749	\$34,512,690
[11.]	Premium Reserves, Start of Period	\$3,285,069	\$2,631,016	\$2,515,110	\$8,431,195
[12.]	Premium Reserves, End of Period	\$2,631,016	\$2,515,110	\$1,273,205	\$6,419,331
[13.]	Actual Earned Premium [10.]+[11.]-[12.]	\$14,124,480	\$11,095,420	\$11,304,654	\$36,524,554
[14.]	Earned Premium @ Current Rate Level	\$14,124,475	\$11,131,252	\$11,303,026	\$36,558,753
[14.a.]	Exposures [E.P.@CRL / Curr. Rate]	25,122,074	18,396,706	16,743,580	60,262,359
[15.]	Claims Count	2,657	2,111	1,780	6,548
[16.]	Losses Paid	\$1,697,928	\$1,270,896	\$1,216,274	\$4,185,098
[17.]	IBNR Reserves, Start of Period	\$410,589	\$452,010	\$374,882	\$1,237,481
[18.]	IBNR Reserves, End of Period	\$452,010	\$374,882	\$347,171	\$1,174,063
[19.]	Loss Reserves, Start of Period	\$75,390	\$39,307	\$42,773	\$157,470
[20.]	Loss Reserves, End of Period	\$39,307	\$42,773	\$9,186	\$91,266
<u>INCURRED LOSSES & DEFENSE COSTS</u>					
[21.]	Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$1,703,266	\$1,197,234	\$1,154,976	\$4,055,476
[21.a.]	Average Loss Per Claim [21.] / [15.]	\$641	\$567	\$649	\$619
[21.b.]	Loss Ratio [21.] / [13.]	12.06%	10.79%	10.22%	11.10%
[22.]	Defense and C.C. Expenses [F. ALAE]	\$4,711	\$7,080	\$7,228	\$19,019
[22.a.]	Defense & C.C. Ratio [22.] / [13.]	0.03%	0.06%	0.06%	0.05%
[22.b.]	Inc. Loss + Defense [21.] + [22.]	\$1,707,977	\$1,204,314	\$1,162,205	\$4,074,496
[22.c.]	Loss+Defense Ratio [22.b.] / [13.]	12.09%	10.85%	10.28%	11.16%
<u>FIXED EXPENSES</u>					
[23.]	Adj. & Other Exp. [Formerly ULAE]	\$51,827	\$47,916	\$21,845	\$121,588
[24.]	Other Acquisition & Field Expenses	(\$1,307)	(\$293)	(\$66)	(\$1,666)
[25.]	General Expenses Incurred	(\$2,875)	(\$645)	(\$145)	(\$3,665)
[26.]	Taxes, Licenses and Fees	(\$1,217)	(\$493)	(\$189)	(\$1,899)
[26.a.]	Fixed Expenses: Sum of [23] Thru [26]	\$46,428	\$46,485	\$21,445	\$114,358
[26.b.]	Fixed Expenses Ratio: [26.a.] / [13.]	0.33%	0.42%	0.19%	0.31%
<u>VARIABLE EXPENSES</u>					
[27.]	Commission & Brokerage	\$6,935,155	\$3,867,407	\$3,303,965	\$14,106,527
[27.a.]	Commission & Brokerage % [27.] / [13.]	49.10%	34.86%	29.23%	38.62%
[28.]	CA Premium Tax	\$316,500	\$257,971	\$236,455	\$810,926
[28.a.]	CA Premium Tax % [28.] / [13.]	2.24%	2.33%	2.09%	2.22%
[28.b.]	Other Acq. (Treated as Var. Exp.)	\$370,765	\$383,136	\$244,519	\$998,420
[28.c.]	General Exp. (Treated as Var. Exp.)	\$752,538	\$423,464	\$494,809	\$1,670,811
[28.d.]	Tax,Lic,Fees (Treated as Var. Exp.)	\$28,698	\$16,832	(\$9,619)	\$35,911
[29.]	Var. Exp. Sum of [27] thru [28.d]	\$8,403,656	\$4,948,810	\$4,270,129	\$17,622,594
[29.a.]	Ratio: Var. Exp. To E. Premium [29.] / [13.]	59.50%	44.60%	37.77%	48.25%
[30.]	Total Expenses Sum of [26.a.] and [29]	\$8,450,083	\$4,995,295	\$4,291,574	\$17,736,952
[30.a.]	Total Expenses % [30.] / [13.]	59.83%	45.02%	37.96%	48.56%
[31.]	Combined Losses & Exp. [21.]+[22.]+[30.]	\$10,158,060	\$6,199,609	\$5,453,779	\$21,811,448
[32.]	Combined Loss & Exp. Ratio [31.]/[13.]	71.92%	55.88%	48.24%	59.72%

California Credit Unemployment Insurance Experience Exhibit

Name of Class:	All Credit Unemployment Classes Combined			
Company Count:	14			
Range of Current Rate Per \$100:	Minimum:	\$0.07	Maximum:	\$8.29

		2004	2005	2006	Total
[7.]	Policy or Certificate Count	1,002,317	837,020	658,789	2,498,126
[8.]	Gross Written Premium	\$75,921,611	\$67,621,515	\$58,931,145	\$202,474,270
[9.]	Refunds On Terminations	\$12,559,252	\$11,565,040	\$11,722,305	\$35,846,597
[10.]	Net Written Premium [8.] - [9.]	\$63,362,359	\$56,056,475	\$47,208,840	\$166,627,674
[11.]	Premium Reserves, Start of Period	\$21,991,023	\$18,354,402	\$17,641,151	\$57,986,576
[12.]	Premium Reserves, End of Period	\$18,354,402	\$17,641,151	\$16,722,671	\$52,718,225
[13.]	Actual Earned Premium [10.]+[11.]-[12.]	\$66,998,979	\$56,769,726	\$48,127,320	\$171,896,025
[14.]	Earned Premium @ Current Rate Level	\$66,998,979	\$56,763,307	\$48,127,320	\$171,889,606
[14.a.]	Exposures [E.P.@CRL / Curr. Rate]	173,091,875	146,062,830	126,580,649	445,735,354
[15.]	Claims Count	6,639	3,587	3,615	13,841
[16.]	Losses Paid	\$5,915,189	\$3,246,277	\$2,477,922	\$11,639,388
[17.]	IBNR Reserves, Start of Period	\$4,083,029	\$2,739,933	\$2,488,473	\$9,311,435
[18.]	IBNR Reserves, End of Period	\$2,739,933	\$2,488,473	\$1,923,144	\$7,151,550
[19.]	Loss Reserves, Start of Period	\$4,207,840	\$2,554,745	\$1,674,933	\$8,437,518
[20.]	Loss Reserves, End of Period	\$2,554,745	\$1,674,933	\$1,463,144	\$5,692,822
<u>INCURRED LOSSES & DEFENSE COSTS</u>					
[21.]	Incurred Losses [16.]+[18.]+[20.]-[17.]-[19.]	\$2,918,998	\$2,115,005	\$1,700,804	\$6,734,807
[21.a.]	Average Loss Per Claim [21.] / [15.]	\$440	\$590	\$471	\$487
[21.b.]	Loss Ratio [21.] / [13.]	4.36%	3.73%	3.53%	3.92%
[22.]	Defense and C.C. Expenses [F. ALAE]	\$2,356	\$2,995	\$1,826	\$7,177
[22.a.]	Defense & C.C. Ratio [22.] / [13.]	0.00%	0.01%	0.00%	0.00%
[22.b.]	Inc. Loss + Defense [21.] + [22.]	\$2,921,354	\$2,118,000	\$1,702,630	\$6,741,984
[22.c.]	Loss+Defense Ratio [22.b.] / [13.]	4.36%	3.73%	3.54%	3.92%
<u>FIXED EXPENSES</u>					
[23.]	Adj. & Other Exp. [Formerly ULAE]	\$391,857	\$329,070	\$239,844	\$960,771
[24.]	Other Acquisition & Field Expenses	\$215,065	\$254,035	\$278,298	\$747,398
[25.]	General Expenses Incurred	\$3,728,894	\$338,637	\$319,723	\$4,387,253
[26.]	Taxes, Licenses and Fees	\$152,044	(\$36,231)	\$63,112	\$178,925
[26.a.]	Fixed Expenses: Sum of [23] Thru [26]	\$4,487,859	\$885,511	\$900,977	\$6,274,347
[26.b.]	Fixed Expenses Ratio: [26.a] / [13.]	6.70%	1.56%	1.87%	3.65%
<u>VARIABLE EXPENSES</u>					
[27.]	Commission & Brokerage	\$23,232,461	\$20,206,185	\$15,106,046	\$58,544,693
[27.a.]	Commission & Brokerage % [27.] / [13.]	34.68%	35.59%	31.39%	34.06%
[28.]	CA Premium Tax	\$1,433,775	\$1,421,062	\$1,055,226	\$3,910,062
[28.a.]	CA Premium Tax % [28.] / [13.]	2.14%	2.50%	2.19%	2.27%
[28.b.]	Other Acq. (Treated as Var. Exp.)	\$1,239,930	\$1,437,439	\$1,364,679	\$4,042,048
[28.c.]	General Exp. (Treated as Var. Exp.)	\$5,325,009	\$3,968,375	\$2,725,512	\$12,018,896
[28.d.]	Tax,Lic,Fees (Treated as Var. Exp.)	\$241,408	\$207,779	\$85,249	\$534,436
[29.]	Var. Exp. Sum of [27] thru [28.d]	\$31,472,583	\$27,240,839	\$20,336,712	\$79,050,135
[29.a.]	Ratio: Var. Exp. To E. Premium [29.] / [13.]	46.97%	47.98%	42.26%	45.99%
[30.]	Total Expenses Sum of [26.a.] and [29]	\$35,960,442	\$28,126,350	\$21,237,689	\$85,324,482
[30.a.]	Total Expenses % [30.] / [13.]	53.67%	49.54%	44.13%	49.64%
[31.]	Combined Losses & Exp. [21.]+[22.]+[30.]	\$38,881,797	\$30,244,350	\$22,940,319	\$92,066,465
[32.]	Combined Loss & Exp. Ratio [31.]/[13.]	58.03%	53.28%	47.67%	53.56%